

Total Cement Sales Up +7% Y/Y

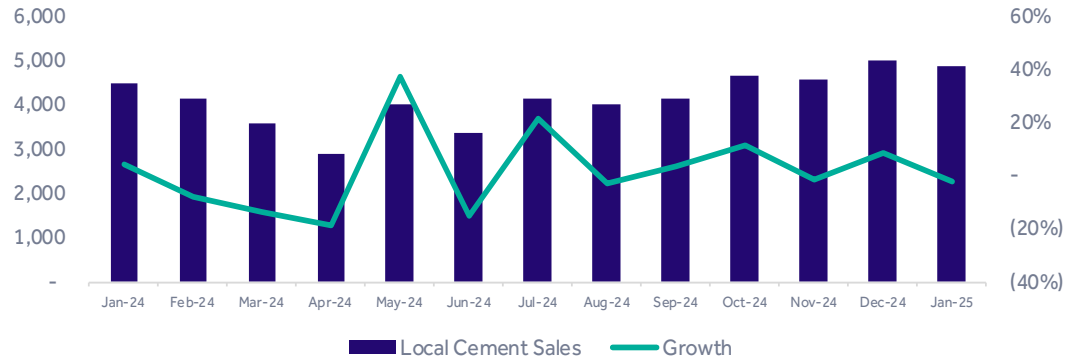
In January 2025, the total cement sales for the sector continued to grow with 5.0 million tons recorded, up +7% Y/Y but down -4% M/M, as reported in Yamama Cement’s monthly bulletin. 12 companies went up on Y/Y basis; primarily Yamama Cement Co. (+153k tons, or +32%) and standalone Qassim Cement Co. (+83k tons, or +22%). While only 7 companies went up on M/M basis with modest gains.

Local sales volume increased by +9% Y/Y but is down -2% M/M, reaching a high level at 4.9 million tons. 13 companies grew on Y/Y basis, also spearheaded by Yamama Cement Co., while 8 showed a M/M incline led by Qassim Cement Co. (standalone numbers), Arabian Cement Co., and Hail Cement Co.

Export sales for the month are down by -40% Y/Y and -52% M/M to 107k tons compared to 177k tons in January 2024.

Exhibit 1: Local Cement Sales (000's tons)

The local sales increased by +9% Y/Y, but decreased -2% M/M.



Source: Riyad Capital, Yamama Cement

Exhibit 2: Exports of Saudi Cement Sector (000's tons)

Export sales decreased by -40% Y/Y, and -52% M/M.



Source: Riyad Capital, Yamama Cement

Table 1: Total Cement Sales (000's tons)

	Jan-24	Dec-24	Jan-25	Growth Y/Y	Growth M/M
Local Sales	4,486	5,009	4,894	9%	(2%)
Export Sales	177	224	107	(40%)	(52%)
Total Cement Sales	4,663	5,233	5,001	7%	(4%)

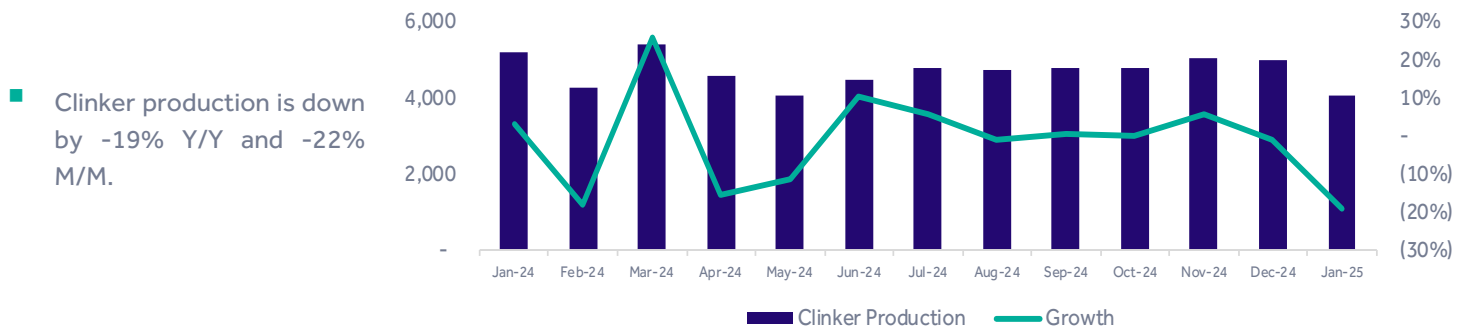
Source: Riyad Capital, Yamama Cement

Clinker Monthly Production

The clinker production went down -19% M/M and -22% Y/Y to 4.1 million tons. 14 companies in the sector showed a decrease in production levels on a M/M basis, led by Yamama Cement Co. (-247k tons, or -40%), Yanbu Cement Co. (-238k tons, or -43%), and Southern Cement Co. (-225k tons, or -48%). On a Y/Y basis, 12 companies declined, led by Southern Cement Co. (-295k tons, or -55%), Yamama Cement Co. (-276k tons, or -43%), and Najran Cement Co. (-193k tons, or -53%). It's worth noting that Umm Al Qura Co. resumed production this month.

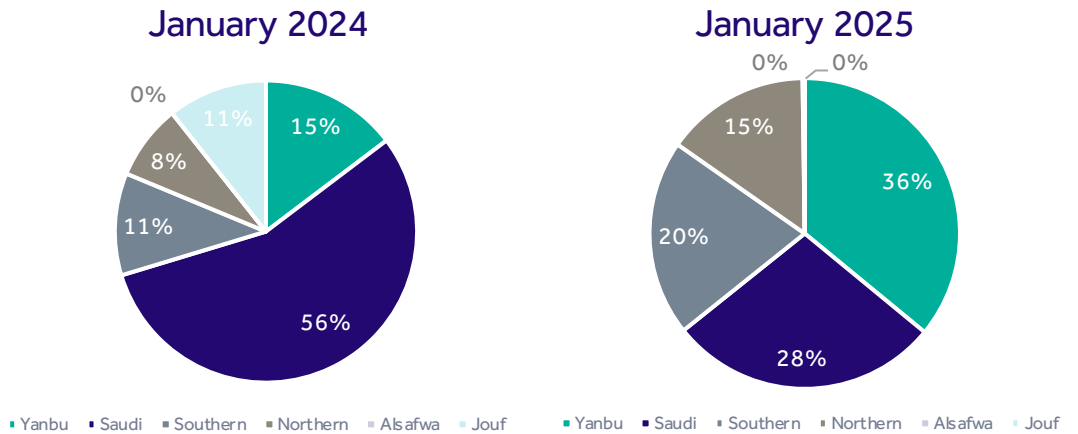
Clinker inventories for the month surprisingly declined on M/M basis to reach 43.8 million tons, down -3.5% M/M but up +7.8% Y/Y, compared to 40.7 million tons recorded in the same month last year. This was mainly driven by low clinker production activity.

Exhibit 3: Clinker Production of Saudi Cement Sector (000's tons)



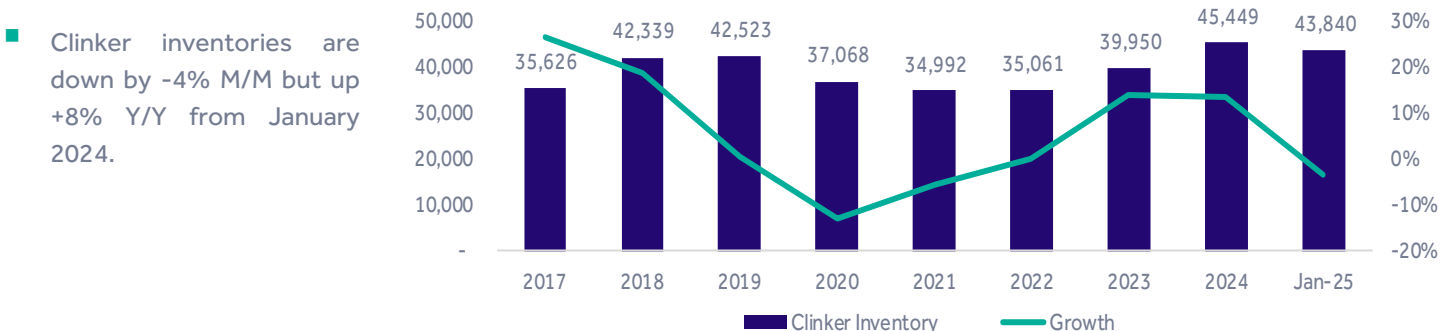
Source: Riyad Capital, Yamama Cement

Exhibit 4: Clinker Exports by Companies (%)



Source: Riyad Capital, Yamama Cement

Exhibit 5: Clinker Inventory Levels (000's tons)

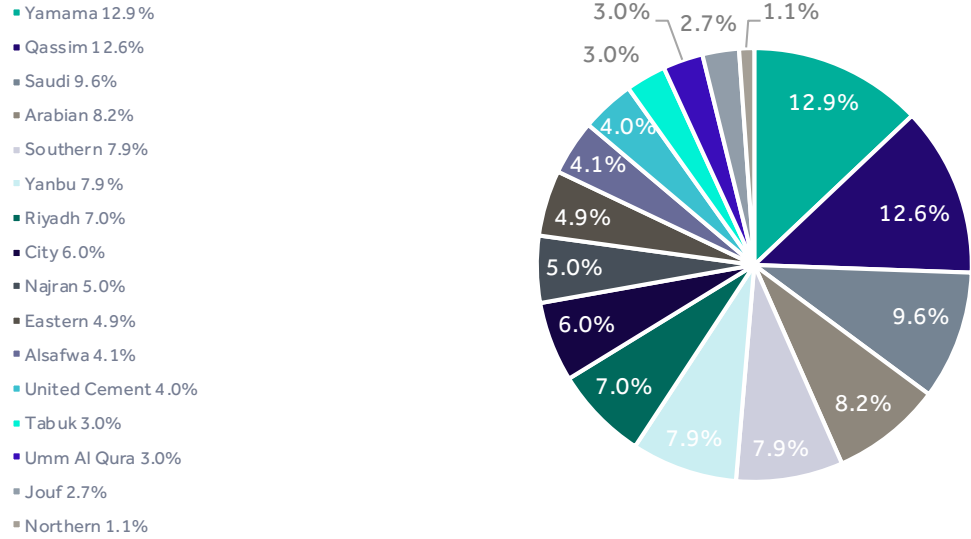


Source: Riyad Capital, Yamama Cement

Yamama Cement Leads in KSA Market Share

Yamama Cement Co. continues to maintain its position as the frontrunner in market share, holding 12.9% share in January 2025, followed by Qassim Cement Co. that secured a market share of 12.6% (combined after consolidation with Hail Cement Co.), followed by Saudi Cement Co. at 9.6%.

Exhibit 6: Local Market Share for January 2025



Source: Riyad Capital, Yamama Cement

■ Stock Rating

Buy	Neutral	Sell	Not Rated
Expected Total Return Greater than +15%	Expected Total Return between -15% and +15%	Expected Total Return less than -15%	Under Review/ Restricted

* The expected percentage returns are indicative, stock recommendations also incorporate relevant qualitative factors
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